# FedRAMP - The Most Comprehensive Cybersecurity Framework for Cloud Systems



# Federal Cloud Computing and FedRAMP Challenge

For a Cloud Service Provider (CSP) the federal market holds great potential. While the market is very attractive, it is not without its challenges.

CSPs interested in serving federal organizations must meet rigorous government mandated security requirements as part of the Federal Risk and Authorization Management Program (FedRAMP<sup>SM</sup>). To ensure CSPs meet these standards they must be audited by a Third Party Assessment Organization (3PAO) before they can receive Provisional Authorization to Operate (ATO) and start providing cloud services to federal customers.

Selecting an experienced and proven 3PAO is critical to gaining an ATO in an efficient and timely manner. That is why so many CSPs turn to Kratos to assist in preparing for FedRAMP or to conduct a formal 3PAO audit.

## Why Use Kratos an Accredited 3PAO?

Our experience working in the cloud computing security space on the behalf of large commercial and smaller Cloud startup CSPs is unparalleled. This variety of experience and knowledge is important to ensure your success in getting authorized in a timely manner and includes the following differentiators:



**Experience** - Kratos was one of the first organizations to obtain 3PAO accreditation and since then has worked with large and small CSPs advising or assessing against all baselines of FedRAMP as well as the DoD SRG Cloud authorization process for IL4, IL5, and IL6.

**Relationships** - Established working relationships with the FedRAMP PMO, DoD, DISA, GSA, and various other sponsoring agency organizations that make the P-ATO and ATO decisions or recommendations. These relationships are critical in achieving success in a timely fashion.

#### **Quick Facts**

- As one of the first 3PAO's to earn accreditation, our highly skilled and credentialed team has a average of ten years of experience with 70% cleared secret or higher
- Our teams are cross trained in both FedRAMP advisory and assessment projects
- We have an impeccable relationship in the federal government (including DoD) with recognized thought leadership
- Certifications and Affiliations
  - FedRAMP (Cloud) Third Party Assessment Organization (3PAO)
  - Licensed Air Force Agent of the Certifying Authority (ACA)
- Extensive information security work with cloud computing industry leaders;
  - Amazon Web Services (AWS)
  - Cisco

pricing

- Microsoft and more

\*\*\* BlackBerry



 Kratos' attention to detail from start to finish will give you peace of mind as we provide accurate scoping, timing, and **Automation** - We have developed robust automation support for processing vulnerability scans and are able to quickly review and process scan results getting you quicker results. Utilizing this automation we have found that customers are able to spend more time remediating vulnerabilities prior to an assessment decision, which results in much higher likelihood of achieving an ATO.

**Process Improvement** - We have developed a proven process that incorporates our customers in the process to ensure accurate results are delivered to the authorizing officials. Using a Risk Exposure deliverable and review period prior to the end of the assessment ensures accuracy in risk ratings, elimination of false positives from counting against you, which typically results in a lower number of overall vulnerabilities carried forward.

**Communication** - We have established a comprehensive data call process that ensures customers understand what will be asked of them, to include evidence and interviews while ensuring a smooth integrated process with your internal teams.

**Speed and Quality** - Our teams are focused on your needs right from the start. We believe in having them concentrate on one customer and by doing so we are able finish our work quicker, more efficiently and with better results.

#### **Kratos FedRAMP Services**

We help CSPs accelerate their time to the federal market by providing services that increase awareness, ensure preparedness, and support a successful assessment. Kratos can serve as an independent assessor or as a trusted advisor to help CSPs meet FedRAMP requirements and shorten the authorization timeline.



### **Kratos FedRAMP Services**

- Guide your organization through the most streamlined and cost-effective path to obtaining an ATO
- Demonstrate your compliance with FedRAMP standards
- · Save time and reduce costs by avoiding false-starts and misguided paths in obtaining an ATO
- Accelerate your time to market by several months by using a proven 3PAO provider
- Ensure an existing ATO is maintained through an effective continuous monitoring program

## **Get Ahead of the Competition**

For more information about Kratos FedRAMP Services, please email CyberSales@KratosDefense.com or visit www.KratosComms.com.