

Kratos Technology & Training Solutions (KTTS)

The Right Sized Partner for IT Success

Resources

IT Solutions

Professionals

Flexibility

Expertise

Innovation

Partnerships

Results

Responsiveness

Expertise

Resources

IT Solutions

Professionals

Technologies

Relationships

Support

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Working Together

Kratos Technology & Training Solutions, Alliant and Partners

KRATOS
FROM STRENGTH TO SUCCESS™

Alliant Overview

Contract holder: Kratos Technology & Training Solutions (KTTS)
Kratos Technology & Training Solutions (KTTS) is the information technology and workforce training solutions division of Kratos Defense & Security Solutions, Inc. a leading national security and information technology solutions provider. KTTS has the full range of skills, expertise, and clearances to meet any Alliant IT task order requirements.

Contract type: GWAC

Sponsor: GSA

Contract #:

GS00Q09BGD0054

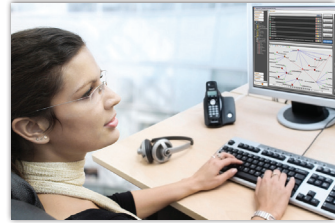
Period of Performance: 5
year base with 5 year option
multiple award (IDIQ)

Scope: Integrated IT solutions
(IT systems, services and new
technology)

Availability: All federal
agencies worldwide

Web: www.gsa.gov/alliant

 Contract Holder



Highlights

- \$8 Billion value milestone passed at 24 months since inception
- Issued over 200 task orders for 38 different agencies to 44 separate industry partners
- Averaging 3+ bids for every RFP solicitation
- Seen approximately 4 times the growth of sales since 5/1/2010 (from \$1.6B in 2010 to \$6.3B in 2011 alone)
- Online training now available through Alliant website
- Aggressive 50% Small Business subcontracting goal

Key Features

- Provides a streamlined and proven acquisition process
- Supports fixed price, time and materials and cost tasks
- \$50 billion contract ceiling
- Delivers improved service and reduced fees (access fee is .75% with capped fixed amounts)
- Aligned with Federal Enterprise Architecture (FEA) and DoD Enterprise Architecture framework (DoDEA)
- Offers two acquisition methods: GSA-managed and customer-managed
- Allows for access to small businesses on a task order basis



Alliant Partnerships

With the rapid growth of Alliant, we are interested in continuously developing new alliances and partnerships to deliver more value to government customers. Please contact us to explore partnership opportunities.

Contact: Cheryl Nicewaner
KTTS Alliant PMO Director
Cheryl.Nicewaner@KratosDefense.com
937.458.2737

The Challenge – Customers, Competencies, and Contracts

The challenge for IT providers in the government market is finding partners that maximize the value of the three Cs – customers, competencies, and contracts. Partners that can complement competencies, add to contracts, and provide more value and better support for existing and new customers provide the best chance for success.

The Solution – KTTS, The Right Partner

KTTS partners with all segments of the federal community to deliver innovative and effective solutions. Our approach combines agility and customer focus with the reach back and resources of a global company. Partners maximize the three Cs with our:

Customers

Long standing customer relationships with a proven track record of performance for DoD, civilian and intelligence agencies including the Army, Air Force, Navy, DHS, State Department and many more.

Competencies

- Network operations
- Cybersecurity
- Cloud Security
- Workforce performance
- Training and simulation
- Safety, security and surveillance
- Advanced engineering

Contracts

Access to streamlined procurement vehicles such as Alliant.

The KTTS Advantage – Responsiveness, Resources, and Results

KTTS is strategically and functionally aligned to offer a full range of IT solutions through Alliant. We offer several advantages for partners:

- **Proven experience delivering quality and innovative IT solutions** in all Alliant component areas including application services, IT management services, infrastructure, and ancillary services.
- **Strong focus on partnering with the small business community.** KTTS bolsters the expertise and skills of small businesses to deliver innovative and effective solutions. We meet or exceed contract requirements and support Alliant's 50% small business subcontracting goal by working closely with small business partners.
- **Worldwide presence with skilled resources** to deliver on Alliant task orders. KTTS has a global presence with 4,000 employees located in 54 offices. Our industry partnerships with large and small contractors enable us to deliver on the most critical requirements. Our employees, as well as our partners, have the necessary top secret facility clearances and can provide best value IT solutions to federal agencies globally.
- **Dedicated, experienced program leadership and support** through our Alliant Program Director and Program Management Office (PMO) that provide contracting assistance for our partner and customer contracting needs to ensure the delivery of successful programs.
- **Committed to promoting the benefits of Alliant** with marketing and business development resources. Our team uncovers opportunities, works with partners and assists clients to meet IT requirements through the Alliant contract vehicle.

About Us

Kratos Defense & Security Solutions, Inc. (Nasdaq:KTOS) is a specialized national security technology business providing mission critical products, services and solutions for United States national security priorities. Kratos' core capabilities are sophisticated IT, engineering, manufacturing and system integration offerings for national security platforms and programs. Kratos' areas of expertise include Command, Control, Communications, Computing, Combat Systems, Intelligence, Surveillance and Reconnaissance (C5ISR), satellite communication systems, unmanned systems, cyber warfare, cyber security, information assurance, critical infrastructure security and weapons systems sustainment. For more information please visit www.KratosDefense.com.



For More Information:

Cheryl Nicewaner

Kratos Defense & Security Solutions, Inc.

KTTS Alliant PMO Director

2900 Presidential Drive, Suite 260

Fairborn, OH 45324

Phone: 937.458.2737

Email: Cheryl.Nicewaner@KratosDefense.com

<http://www.kratosdefense.com/contract/alliant>